



How to write an **effective design brief** and get the design you want

How do you get the design you want? The perfect design you envision in your head?

The design brief is the answer.

Whether you are a designer or a client, an effective design brief is the single most critical factor in ensuring that a project is successful.

This help-sheet will tell you **how to write an effective design brief** that will be both beneficial to the client and the designer.

What is a design brief?

First off, you may want to know what a design brief is. A design brief is something that is vital to any design project as it will provide the designer(s) with all the information needed to exceed your expectations.

A design brief should primarily focus on the results and outcomes of the design, and the business objectives of the design project. It should not attempt to deal with the aesthetics of design ... that is the responsibility of the designer.

The design brief also allows you (the client) to focus on exactly what you want to achieve, before any work starts on the project.

A good design brief will ensure that you get a high quality design that meets your needs, provided you have chosen the right designer.

How to write an effective design brief

If you answer the questions below in an ordered and detailed fashion, your design brief will be 90% done ... the other 10% will come from further questions from the designer after you submit your brief.

Have fun answering the questions and remember to provide as much detail as possible!

1 What does your business do?

- What does your company/organisation do?
- What is your company's history?

Tip: *Never assume that the designer will know anything about your company. Be clear and concise and avoid jargon when replying.*

2 What are the goals? Why?

- What is the overall goal of the new design project?
- What are you trying to communicate and why?
- Are you trying to sell more products or get awareness of your product/service?
- How do you differ from your competitors?
- Do you want to completely reinvent yourself or are you simply updating your promotional material?

Tip: *Provide old promotional material to assist the designer.*

3 Who is the target market?

- What are your target market's demographics and psychographics? ie. the age, gender, income, tastes, views, attitudes, employment, geography, lifestyle of those you want to reach.

Tip: *If you have multiple audiences, rank them in terms of importance.*

4 What are the specifications?

- What size is the design going to be?
- Where is it going to be printed/used? The web, business cards, stationery, on your car?
- What other information should the designer know in regards to specifications?

5 What copy (text) and pictures are needed?

- What copy needs to be included in the design? Who is providing the copy?
- What pictures/photographs/diagrams etc need to be used? Who is providing these?

Tip: *The copy and pictures used in a design are as crucial as the design itself and you should clearly state who is going to be providing the copy and pictures if needed. You may need to look into getting a professional copywriter/photographer - ask your designer for some recommendations.*

6 Have you got a benchmark in mind?

- You should provide the designer with some examples of what you consider to be effective or relevant design even if it is from your main competitors. This will set a benchmark for your designer.
- Provide the designer with things not to do, and styles that you do not like or wish to see in your design. This will give the designer an idea of what to avoid and will avoid disappointment on your behalf.

7 What is your budget?

- Providing a budget allows designers to advise on what options are available and prevents wasting your valuable time and resources when trying to maximise the budget.
- Providing the budget upfront also allows designers to keep project costs under control.

8 What is the timescale/deadline?

- Give the designer a detailed schedule of the project and set a realistic deadline for the completion of the work. Take into account the various stages of the design project such as consultation, concept development, production and delivery.

Tip: *Rushing design jobs helps no one and mistakes can be made if a complex job is pushed through without time to review. However, there are times when a quick turn-around is needed, and in these cases it is helpful to be realistic about the timescale.*

If you'd like to discuss your project further, email marshall@pinsentdesign.com or call for a free informal chat: 07446 426444.